

Procurement Services Lucas Administrative Center, 617 1 Nunn Drive Highland Heights, KY 41099 859.572.6605 FAX 859.572.6995 ADDENDUM NO: 1

IFB/RFP No: RFP Reissue NKU-29-2023

**Project /Commodity:** Annual Giving Program

**Date:** 06/02/2023

**Due Date:** 06/22/2023

BIDDER/RESPONDER SHALL CONFORM TO THE FOLLOWING CHANGES AS SAME SHALL BECOME BINDING UPON THE CONTRACT TO BE ISSUED IN RESPONSE TO THIS INVITATION FOR BID.

#### **Question on Direct Mail:**

Can you provide more detailed on those pieces. Stock, sizes, printing requirements- how many colors and 1 sided or 2 sided printing?

#### Answer:

See attached Appeal Letter Specs

- 1. NKU Fiscal Year Kickoff Stewardship, Soft appeal
  - a. QTY: 3,500
  - b. 1 creative, 3 versions, personalized
    - i. Mini letter
      - 1. Alumni version
      - 2. Friends version
      - 3. Leadership version
        - a. Paper: 70.0 lb house offset
    - ii. 11.5 x 9 roll fold brochure
      - 1. (11.5" x 9" flat; 3.75 x 9" folded)
      - 2. 70 lb gloss
  - c. 8 ½ x 3.5 remit slip 70 lb house, 2/2 w/o bleeds with variable fields on 1 side
  - d. #9 envelope CF envelope 24# white wove black/0 w/o bleeds
  - e. #10 black full window "showcase" envelope
  - f. 4 x 3.75 window decal with rounded corners
  - g. Fold brochure letter, intelligent insert with mini letter, remit slip, #9 envelope, decal into # 10 envelope
  - h. CASS certify, NCOA, Affix Stamp, sort and mail
  - i. SEE SAMPLE BELOW

#### **Print Overview**

8.5 x 3.5 remit slip and 8.5 x 3.5 mini-letter











#10 carrier envelope showcase



#9 BRE

Window Decal - 4 x 3.75 window decal with rounded corners



Brochure - 11.5 x 9 roll fold brochure





11.5" x 9" flat 3.75" x 9" folded



#### 2. NKU Standard Appeal Letter Fall – 10,000

(1 creative design, 3 versions – 8.5 x 14 appeal letter, 4/4 color w/ bleeds)

## (Also price separately 1 creative design, 7 versions w/o bleeds)

- Personalized
- 8.5" x 14" with perf
- Folds to 3.5" x 8.5"
- 4/4 color w/ bleeds
- Paper: 70.0 lb house offset
- #9 envelope: 24.0 lb white wove-black/0 w/o bleeds
- Standard #10 CF envelope
  - (4.125" x 9.5"): 4/1 colors w/o bleeds
- Finishing double parallel fold letter
- Intelligent insert letter with #9 envelope into #10 envelope
- CASS certify, NCOA, sort and mail
- SEE SAMPLE BELOW

## Appeal Letter - 8.5 x 14 with attached remit slip

front letterhead back
#10 carrier envelope
closed face

Perforation

8.5" x 3.5"
remit slip
#9 BRE

8.5" x 14" sheet printed front/back









- 3. NKU Appeal Letter Calendar Year-end  $-8.5 \times 7$  mini letter with attached  $8.5 \times 3.5$  remit slip -13,000 pieces
  - a. Personalized
  - b. 8.5 x 7 sheet printed front/back, Perf
  - c. Folds to 3.5 x 8.5
  - d. 4/2 color w/ bleeds
  - e. Paper: 70.0 lb house offset
  - f. #9 envelope: 24.0 lb white wove-black/0 w/o bleeds

(1 creative design, 3 versions, 4/4 color with bleeds)

- g. Standard # 10 closed face envelope (4.125" x 9.5"): 4/1 colors w/o bleeds
- h. 3 Version (text or art)
- i. Finishing fold
- j. Intelligent insert mini letter with #9 envelope into #10 envelope
- k. CASS certify, NCOA, sort and mail
- I. SEE SAMPLE BELOW

## Appeal Letter - $8.5 \times 7$ mini letter with attached $8.5 \times 3.5$ remit slip

Perforation remit slip

> 8.5" x 7" sheet printed front/back

#10 carrier envelope closed face

#9 BRE





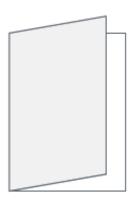


front

- 4. NKU Anniversary Appeal A8 Greeting card
  - a. QTY: 2,000
  - b. Send on a quarterly basis ~500 per quarter
  - c. Greeting card on gloss card stock; back of card personalized with salutation and gift history
    d. 3.5 x 7 remit slip, 70 lb house, 2/2 w/o bleeds with variable fields on 1 side

  - e. #8 carrier envelope 24# white wove black/0 w/o bleeds
  - f. BRE (size?)
  - g. Intelligent insert greeting card, remit slip with BRE envelope into A8 envelope
  - h. CASS certify, NCOA, sort and mail
  - i. SEE SAMPLE BELOW

## Greeting Card - A8



7.5" x 5" folded

Incentive Card or Gift Remit

3.5" x 7"

A8 carrier envelope

BRE



7.5" x 5" folded



3.5" x 7"







{Salutation}, your NKU giving history as of {Date}: Year of First Gift: {Year} Last Three Gifts (if applicable) {GIFT\_AMOUNT\_1} {GIFT\_DESIGNATION\_1} {GIFT\_DATE\_2} {GIFT\_AMOUNT\_2} {GIFT\_DESIGNATION\_2} (GIFT\_AMOUNT\_3) (GIFT\_DESIGNATION\_3)





## Yes, I will renew my commitment to NKU.

ENCLOSED IS MY GIFT OF:

□ {ASK3} □ {ASK2} □ {ASK1} □ Other \$\_\_\_\_\_

DESIGNATE MY GIFT TO:  $\ \ \, \square \, \, \{ Desig1\_Long\_Description \}$ 

□ {Desig2\_Long\_Description}

If you recently made a gift — thank you!

(ID\_NUMBER) (APPEAL\_CODE) {Mail\_Name} {Address1} {Address2} {Address3} {City} (State) {ZIP}

PAYMENT OPTIONS: <sequence> Give Online: supportnku.nku.edu/anniversary.

□ Check: Made payable to NKU Foundation

Credit Card: □ Visa □ Mastercard
□ Discover □ American Express

Name on Card:

Credit Card Number: \_

Exp. Date: \_\_\_\_\_ Security Code: \_\_\_ Signature: \_\_\_

NORTHERN KENTUCKY UNIVERSITY

# Stay in touch by providing your most up-to-date contact information:

ZIP:

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## MATCHING GIFTS

Check with your employer's Human Resources department for more information about potential matching gift benefits.

My matching gift form: ☐ Is enclosed ☐ Will be sent

Employer:

#### PLANNED GIFTS

☐ I have included Northern Kentucky University in my estate plan.

5320 Campus Drive, AC 239 // Highland Heights, KY 41099 // (859) 572-5486 // annualgiving@nku.edu





STOCKS MAIL PERMIT NO. 190 NEWPORT, RY
POSTAGE WILL BE PAID BY ADDRESSEE
UNIVERSITY ADVANCEMENT
NORTHERN KENTUCKY UNIVERSITY
AC 239
100 NUNN DRIVE
HIGHLAND HEIGHTS KY 41076-9964

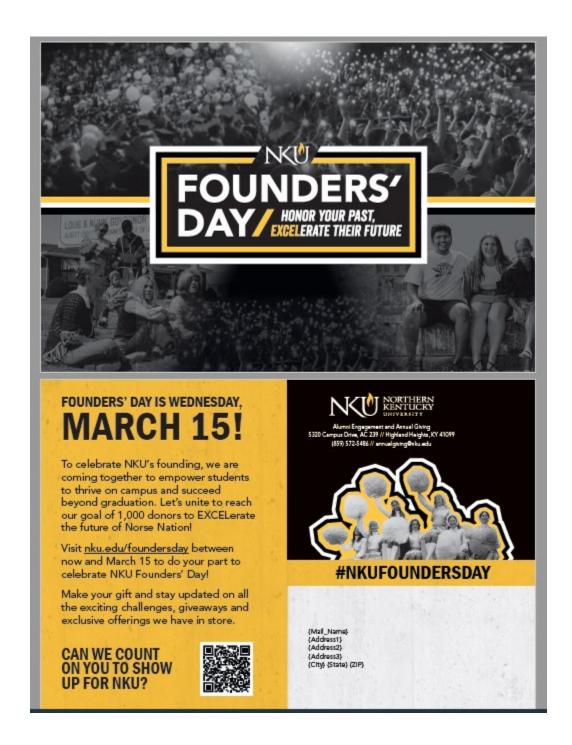






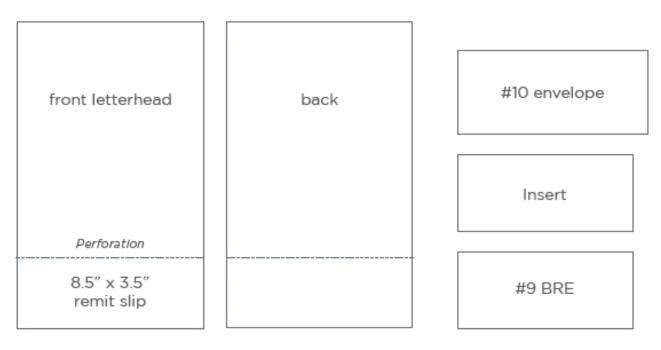
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- 5. Founder's Day Post Card 6 x 9
  - a. QTY: 50,000
  - b. Gloss card stock
  - c. Address
  - d. CASS certify, NCOA, sort and mail
  - e. SEE SAMPLE BELOW



- 6. NKU Standard Appeal Letter FYE 10, 000
- Personalized
- 8.5" x 14" with perf
- Folds to 3.5" x 8.5"
- 4/4 color w/ bleeds
- Paper: 70.0 lb house offset
- 8.5 x 3.5 insert 2 sides, 4/4
  #9 envelope: 24.0 lb white wove-black/0 w/o bleeds
- Standard #10 CF envelope
  - (4.125" x 9.5"): 4/1 colors w/o bleeds
- Finishing double parallel fold letter
- Intelligent insert letter with #9 envelope into #10 envelope
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- SEE SAMPLE BELOW

## Appeal Letter - 8.5 x 14 with attached remit slip



8.5" x 14" sheet printed front/back



front

