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**ADDENDUM NO:** 3

**IFB/RFP No:** NKU-36-19

**Commodity:** Banking & Financial Services

**Date:** 8/28/2019

**Due Date:** 9/5/2019

***BIDDER/RESPONDER SHALL CONFORM TO THE FOLLOWING CHANGES AS SAME SHALL BECOME BINDING UPON THE CONTRACT TO BE ISSUED IN RESPONSE TO THIS INVITATION FOR BID.***

A) Please see the following additional questions / answers.

9. Pg. 24/25, A – Repo sweeps are discussed for investing purposes. Is the appeal the safety of the investment? You also mention the Foundation and Agency accounts are paid the same interest rate as the sweep – is this treated as an interest bearing checking account? Please share methodology of the rate calculation. **The University's intent was not to specifically require the use of a Repo sweep. The University's primary objective is to maximize its investment return, while insuring the safety of capital and liquidity objectives stated in its investment policy are met. The University's expectation is that all collected funds, in all of its accounts, will be invested each day and paid an interest rate that is indexed to the upper limit of the federal funds target range. All University and Agency account funds have to be collateralized or insured per Kentucky Revised Statutes. The NKU Foundation funds do not have to be collateralized under KRS. The Foundation's expectation is that the Foundation accounts would be paid at or above the interest rate paid on University accounts.**
10. Pg. 24 F - How does the University send in Positive Pay information? Transmission or upload online? **The University uploads the positive pay information online.**
14. Are 90-day invoice terms negotiable? **Yes**
18. Please provide samples of all information reporting currently in use with your current bank (EDI reports received, ACH reports, ACH settlement, CSV files/reports). **The University access information for all of the above via the online banking services solution (currently SinglePoint).**
27. Are any accounts earning ECR (earnings credit) to offset fees? If yes, which accounts? Please provide the rate calculation used for ECR. **The University currently does not utilize an ECR to offset fees for any accounts, however, the University is open to using an ECR to offset fees if it is in the University's best interest and results in the maximum investment return, net of fees.**
28. Is the University's primary objective to earn interest on balances or offset monthly fees with compensating balances? Does the University have a strategy or preference for liquidity? **The University's objective is to maximize its investment return, net of fees. The University is open to using an ECR to offset fees if it is in the University's best interest. The majority of the funds held by the University in its local depository have to be transmitted to the state depository within 30 days of receipt. As a result of this fairly short investment period, the University's investment policy objectives focus on safety and liquidity. The University holds agency funds that can be invested longer term depending on cash flow needs.**
39. What is the average daily cash collected at each of the location(s) listed above? **Approximately 95% of the cash collections are received directly at the Student Account Services location. The remaining cash collected at other sites on campus are transmitted by the responsible department to the Student Accounts Services office and then deposited at the campus branch.**

42. How are the short-term funds currently managed (e.g. duration, sector exposure, allowable securities, etc.)? The University's short-term funds are managed under its operating investment policy. Given the fact that these funds have to be transmitted to the state depository within 30 days of receipt, the primary objectives are principal preservation and liquidity. The majority of the Agency funds are governed by the specific investment policies of the organizations that the University is providing fiduciary services. The Foundation operating funds are governed by the Foundation's short-term investment policy which stipulates the investment objectives, asset allocation, time horizon, and risk parameters.
43. Would you consider a customized cash SMA? The University will review all of the proposed investment solutions submitted by the respondents and determine if the investments vehicles are allowable under the applicable investment policies.
44. Who is currently managing the endowment/foundation assets? The NKU Foundation endowment funds are invested under the guidance of the Foundation Investment Committee with the assistance of an external investment advisor.
3. Please further clarify your desire to maintain the current ISO number for students. (Page 27 - E) This is not a desire, the University randomly generates and assigns ISO numbers to students for identification purposes. Until the University changes this policy we will continue to generate, assign, and as part of the issuance of the All-Card.
4. Will you supply the preferred locations and number of ATM's to serve NKU Students? Insights of where you would like the students to congregate now and in the future Currently we have ATM's in the Student Union and in Norse Commons adjacent to the residential cafeteria. There will need to be a full-service ATM's, associated with the on-campus branch at Norse Commons. We would also require one in the student union. Beyond that, we would consider recommendations from proposals.
9. Can the University provide teller transaction volume for the current on campus bank provider? This information belongs to US Bank so the university will not be able to provide this level of data.
10. How many ATMs are on campus, excluding BB&T Arena, and who owns the machines? US Bank - 2 ATMs; Fifth Third Bank - 1 ATM